2021 WEBINAR SERIES: NAVIGATING A HARD MARKET 101: PRESENTATION AND PANEL DISCUSSION



BIOGRAPHIES

PRESENTERS



JOE DAHLVIG
Admiral Insurance Group | Senior Underwriter

Joe Dahlvig is a Senior Casualty Underwriter for Admiral Insurance Group, an excess and surplus lines commercial insurance provider. He has more than 10 years of property and casualty underwriting experience. He spent his first seven years in property and transitioned to casualty in 2017.

Joe holds a BS in Communication Studies from the University of Texas at Austin, as well as 15 insurance designations. He is currently serving on the Texas Surplus Lines Association (TSLA) Board of Directors.



JESSICA HAHNRisk Placement Services | Underwriter/Broker

Jessica Hahn is an underwriter/broker at Risk Placement Services in Austin, TX. She has over 10 years' experience in the insurance industry, specializing in transportation. She serves on WSIA's Emerging Issues & Innovations Committee and is on the Education Committee for TSLA. She is also the treasurer for the Austin Association of Insurance Professionals. She attended college at Texas Wesleyan University in Fort Worth, TX where she played soccer for the Lady Rams. She enjoys fishing and kayaking at the coast with her family.

PANELISTS



JILL DUGGAN HALE
Austin Association of Insurance Professionals | President Elect

Jill Duggan Hale is currently the president elect for the Austin Association of Insurance Professionals. Jill has been fortunate to call Austin home since 1987. She works for Magnolia Hospice in Partnership Development and enjoys working in senior care. Jill graduated from St. Edwards University where she also completed her masters' degree. Jill enjoys an active lifestyle, loves to cook and is the proud mom of Ashton Faith.



KAREN MORGANRisk Placement Services | Business Development Specialist

Karen Morgan is an underwriter broker for Risk Placement Services in Houston, TX. While obtaining her MBA from Rice University, Karen started her underwriting journey with the 50/50 program offered at USLI. The 50/50 program takes its participants through a two-year training program focused on marketing and production. In her first year with Risk Placement Services, she raised USLI market revenue for the Houston branch by 35%. This growth earned the Houston office the Circle of Champions award for the first time in its history. After completing the 50/50 program, Karen will now be a full-time producer underwriting all the markets

available with Risk Placement Services and help drive new business.



CARRIE WESCHLERRisk Placement Services | Area Assistant Vice President

Since 2020, Carrie Weschler has served as Area Assistant Vice President – Healthcare Broker at Risk Placement Services where she has been working with agents in Texas and the surrounding states to help place their healthcare business.

Prior to this position, Carrie was an underwriter where she worked for a managing general underwriting company for a few different Medical Professional carriers who focused on a wide range of risks from small, allied business to large multi-specialty and physician group.

Carrie holds her Bachelor of Arts in Communication with a minor in business from Auburn University in Alabama and currently holds her Texas P&C License.