

3.5 DAY
Program

July 15-18, 2019
Atlanta, GA

2019 Underwriting Boot Camp





Underwriting Boot Camp

WSIA Underwriting Boot Camp is designed to establish an underwriting foundation in the wholesale, specialty and surplus lines through a combination of online (Surplus Lines Fundamentals) and in-class courses for individuals new to surplus lines and/or interested in developing an underwriting skill set. This program will focus primarily on Property and General Liability lines of business. With classroom facilitation, discussion and thorough case studies, students will be a more effective technician at the end of the program.

Strengthen Your Underwriting Foundation

Attendees will acquire a broader and deeper knowledge of basic insurance coverages, enabling attendees to acquire an enhanced underwriting skillset to apply upon returning to the office. Expansion of insurance terminology vocabulary and strengthening an underwriting approach are key components of the program.

Instructors facilitate a complete underwriting overview and lead discussions on General Liability and Property insurance coverages and forms. The course will be case study centric, where the learning process is enhanced through classroom discussion, engagement and individual decision-making.

The 3.5 day program includes the following key topics:

- An Insurance Underwriting Overview
- Property Coverages, Underwriting and Case Studies
- General Liability Coverages, Underwriting and Case Studies

An additional feature of the program is the opportunity to network and strengthen relationships with peers and other industry professionals, which is an important part of being successful in the wholesale and specialty market.

WHO should attend

This program is designed for insurance professionals new to or with limited surplus lines underwriting exposure or experience. This course is also beneficial for underwriters with single-line experience who want to expand their knowledge on other lines of insurance.

WHAT to expect

Upon completion of the course, you will:

- Understand coverage basics.
- Learn to read and review forms for GL and Property coverages.
- Understand and review a submission for completeness and accuracy.
- Be able to effectively contribute to the review and processing of submissions and applications.

WHEN & WHERE

July 15-18, 2019

Georgia State University
 Buckhead Center
 Tower Place 200
 3348 Peachtree Road NE
 Atlanta, GA 30326

REGISTRATION & COST

- Registration opens April 10, 2019 at www.wsia.org.
- Registration ends on June 18 or sooner if the program reaches capacity.
- Tuition is \$925 per participant.
- Hotel accommodations are the responsibility of the participant. Please visit the program website [here](#) for area hotel recommendations.



*"I am very new to the business. Many times I am working on things that have not been fully explained because no one has the time. **I now have a better understanding of the reasons why certain things are important.**"*

WSIA TECHNICAL & CAREER DEVELOPMENT



4131 N. Mulberry Dr., Suite 200
 Kansas City, MO 64116
 816.741.3910

wsia.org