

What Past Participants Say

“[I gained] invaluable insight into a complex industry and better understanding of the various industry segments and intricacies involved.”

– **BETHANY BRATSOS** RT SPECIALTY

“It is a great opportunity to meet other people in the E&S industry from all over the country. There was emphasis on the broker/underwriter relationships & that helps us better understand each other's perspectives as we work together each day.”

– **CHERYL BIRCH** NATIONWIDE E&S/SPECIALTY

“I learned how reinsurance works and how it helps my carrier underwriters manage their book of business. The information in each of the program related well. Each instructor was able to give carrier, broker and MGA perspectives on all topics. The networking opportunity was also valuable. Being mixed up during the sessions gave us a chance to get to know other people and their roles and bring back good information to our core groups.”

– **STEPHANIE MILLER** ONE GENERAL AGENCY

“[Marcus Payne Advanced E&S] offered a unique insight to how those on the carrier side handle and assess situations and how brokers differ from that. The breakout sessions were great! We had plenty of time to collaborate and problem solve. I have already shared my experience with many of my colleagues and stressed how informative this [program] was in many ways. For one, having a multitude of carrier personnel helped me, as a broker, understand their thought process and get a better understanding of why they do what they do.”

– **LAURA LOPEZ** LITCHFIELD SPECIAL RISKS, INC.

“Very helpful broad industry overview with deep dive on certain topics. Lots of networking opportunities.”

– **JULIA O'CONNOR** AMWINS