

## About WSIA

The Wholesale & Specialty Insurance Association is a world-class member services organization representing the entirety of the wholesale, specialty and surplus lines industry. WSIA membership consists of approximately 800 member firms including U.S. Wholesale, U.S. Insurance Market, Associate and Service members, representing 1,700 total office and tens of thousands of individual brokers, insurance company professionals, underwriters and other insurance professionals worldwide conducting business in the U.S. surplus lines market.

"WSIA interns have vast exposure to the marketplace, while networking with professionals who are really invested in developing and mentoring students. Following the internship, I was selected as a London intern. This experience deepened my knowledge of the carrier, wholesale and reinsurance aspects of the surplus lines industry, and I walked away eager to learn more."

~ Meredith Durden, London intern

## Surplus Lines Insurance

The surplus lines market is a complement to the standard, or admitted, insurance market with the capacity to underwrite unique, hard-to-place and high capacity risks that traditional insurers cannot or will not insure.

WSIA members insure risks ranging from medical research to construction and aviation to athletes' limbs. Each risk requires a different wealth of knowledge and unique underwriting approach. It is this ever-changing nature of the business that makes a career in surplus lines challenging and rewarding.

## Contact WSIA

Contact WSIA for additional information about the Internship Program or the wholesale, specialty and surplus lines industry.

info@wsia.org  
816.741.3910



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## WSIA Summer Internship Program

Explore an exciting career in the surplus lines industry with a WSIA summer internship.

Apply today!



# The WSIA Summer Internship Program

"The WSIA Internship gives you the best of both sides of the surplus lines industry. I was exposed to countless opportunities that a lot of my colleagues in other internships would never have been able to experience. The mentorship, work experience, industry exposure and career networking opportunities are superior to any other experience I have had to date and I will use what I learned in every aspect of my future career."

~ Logan Krause, former intern

## Internships

The WSIA Internship Program annually awards paid summer internships to college students interested in an insurance career. During this nine-week hands-on experience, interns work with both carrier and broker members, gaining experience in all aspects of the insurance industry and working with actual risks alongside experienced professionals. Interns are also mentored by members of WSIA's Internship Committee throughout the program.

Apply online at  
[www.wsia.org/internship](http://www.wsia.org/internship)



## Locations

Interns are hosted by firms in cities across the country.

## What to Expect

Each host member specializes in surplus lines business. Interns will spend time in a variety of roles and departments including claims, data processing, accounting, operations, brokerage, human resources, marketing, reinsurance and underwriting. Interns work full-time for nine weeks, with two different hosts: a WSIA company member and a WSIA wholesale broker member.

## Compensation

- Interns are paid a salary of \$18/hour from their host firms.
- WSIA provides housing, internship-related travel expenses and internship business-related expenses.

Interns also receive complimentary access to the WSIA Surplus Lines Fundamentals online course and a two-day intern orientation to familiarize them with the industry.

## Start Date

Internships begin after spring term and are immediately preceded by a three-day intern orientation program in Kansas City. Start dates may be somewhat flexible.

## Interns in London

Outstanding interns are invited to the WSIA Annual Marketplace in San Diego each fall, where they network with industry leaders and attend the premier surplus lines networking event. Attendees may also interview for an additional three-week internship in London for the following summer. Travel and housing expenses, as well as a cash advance, are paid by WSIA.

## Who May Apply

The program is open to current college juniors and seniors with a G.P.A. of 3.25 or higher. Applicants should ideally be an RMI major or have taken RMI coursework.

## Application Requirements

Applicants must complete an online application and provide:

- Current resume
- Letter of reference
- College transcript
- A short essay

Contact [info@wsia.org](mailto:info@wsia.org) for an online application or to request additional information.