About NAPSLO
The National Association of Professional Surplus Lines Offices (NAPSLO) represents more than 1,500 member offices of the surplus lines industry and the wholesale insurance distribution system. Since its incorporation in 1975, NAPSLO has been the authoritative voice of the surplus lines industry through networking, governmental relations and educational efforts on behalf of its members.

NAPSLO members include both brokers and companies and represent the full spectrum of the surplus lines wholesale marketplace.

Surplus Lines Insurance
The surplus lines market is a complement to the standard, or admitted, insurance market with the capacity to underwrite unique, hard-to-place and high capacity risks that traditional insurers cannot or will not insure.

NAPSLO members insure risks ranging from medical research to construction and aviation to athletes’ limbs. Each risk requires a different wealth of knowledge and unique underwriting approach. It is this ever-changing nature of the business that makes a career in surplus lines challenging and rewarding.

Contact NAPSLO
Need more information on the NAPSLO Internship program or Surplus Lines Insurance? Visit the NAPSLO website.

www.napslo.org
internship@napslo.org
816.741.3910

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NAPSLO Summer Internship Program

Explore an exciting career in the Surplus Lines industry with a NAPSLO summer internship.

Apply Today!
The NAPSLO Internship
The NAPSLO internship program introduces students to surplus lines, attracting young talent to a dynamic and rewarding specialty segment of the insurance industry.

The program offers hands-on experience in surplus lines. Interns work with both carrier and broker members, while industry leaders on NAPSLO’s Career Awareness & Internship Committee serve as mentors throughout the experience.

Locations
Interns are hosted by firms across the country in cities including Dallas, Chicago, Atlanta, Kansas City, Scottsdale, Boston and New York.

What to Expect
Each host member specializes in a unique type of surplus lines business. Interns will spend time in a variety of roles and departments including claims, data processing, accounting, operations, brokerage, human resources, marketing, reinsurance and underwriting. Interns work full-time for nine weeks, with two different hosts; a NAPSLO company member and a NAPSLO wholesale broker member.

Work Requirements
Interns complete two essays based on prompts from the NAPSLO Career Awareness & Internship Committee, as well as a program evaluation at the internship conclusion.

Compensation
A weekly salary is paid by intern hosts, and a $500 stipend and reimbursement of travel and housing related expenses are paid by NAPSLO.

Flexible Start Date
Internships begin immediately after spring term. Start dates are flexible based on an intern’s particular scheduling needs.

Application Requirements
This program is open to current college juniors and seniors. Applicants must provide:
• Complete application detailing experience
• Two letters of recommendation
• Current resume
• College transcript

Visit the NAPSLO website, www.napslo.org, for an online application or to request additional information.

Interns in London and Bermuda
Outstanding interns are invited to the NAPSLO Annual Convention each fall, where they network with industry leaders and attend the flagship surplus lines meeting. Attendees can also interview for an additional three-week internship in London or Bermuda for the following summer. Travel and housing expenses, as well as a stipend, are paid by NAPSLO.

"The NAPSLO Internship Program is an invaluable way to see the entirety of the industry; you’d be hard pressed to find another top-to-bottom experience of the entire surplus lines wholesale marketplace. It provides a fantastic learning opportunity."
- Eric Mutch, London Intern

Apply online at www.napslo.org