

WSIA 2020 Insurtech Conference
Attendee Listing – Alpha by Firm
02-19-2020



| Attendee Firm | Attendee Name |
|--|----------------------|
| All Risks, Ltd. | Bryan Guilbeault |
| All Risks, Ltd. | Mark Winemiller |
| AmRISC, LLC | Shelley Davis |
| AmRISC, LLC | William Hopkins |
| AmRISC, LLC | Kelli Kresowski |
| AmSuisse, Inc. | Josh Hamann |
| AmWINS Access | Julia O'Connor |
| AmWINS Access | Scott Sauter |
| AmWINS Brokerage | Jodi Barton |
| AmWINS Brokerage | Scott Good |
| AmWINS Group, Inc. | Erin Dugan |
| AmWINS Group, Inc. | Brett Hinson |
| AmWINS Group, Inc. | John Pinelli |
| Aon Benfield Inc. | Paul Eaton |
| Appulate, Inc. | Johnny Yarbrough |
| Arlington/Roe | Mark Garner |
| Arlington/Roe | Julie Lyman |
| Arlington/Roe | Chuck Mann |
| Arthur J. Gallagher (U.K.) Ltd. | Jon Novak |
| Ategrity Specialty Insurance Company | Michele McCoy |
| Atlantic Casualty Insurance Co. | Cristy Brewer |
| Atlantic Casualty Insurance Co. | Chris Stratton |
| Atrium Underwriters Limited | Simon Lewis |
| AVYST | Kitty Ambers |
| Banjo, a More Vang company | Shari Fox |
| Banjo, a More Vang company | Robb Hoffheins |
| Bass Underwriters, Inc. | Joseph Gianzanti |
| Bass Underwriters, Inc. | Stephen Shea |
| Bay Risk Services Ltd. | John Merchant |
| Bell & Clements Limited | Stuart Mcpherson |
| Bell & Clements Limited | Bharat Mepani |
| Bell & Clements Limited | Jim Peiffer |
| Bell & Clements Ltd. | Mark Balcombe |
| Bell & Clements Ltd. | Diane Battis |
| Berkley Custom Insurance Managers, LLC | Michael Fujii |
| Berkley Custom Insurance Managers, LLC | Lingxiao Li |
| Beyontec | Vivek Sethia |
| Bill It Now | Chris Smith |
| Bloss & Dillard, Inc. | Tate Tooley |

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|---------------------------------------|----------------------|
| Blue Goose Technology Solutions, Inc. | Keith Aderhold |
| Breckenridge Insurance Group | Angel Cruz |
| Breckenridge Insurance Group | Tom Elder |
| Breckenridge Insurance Group | Mark Hart |
| Breckenridge Insurance Group | Chris Mitchell |
| Brooks Insurance Group | Benjamin Hoover |
| Burns & Wilcox | Samuel Carson |
| Burns & Wilcox | Rich Fusinski |
| Burns & Wilcox Ltd. | Barbara Carter |
| Century Insurance Group | David Tackett |
| Century Insurance Group | Susan Whaley |
| Charles Taylor InsureTech | Tony Russell |
| Charles Taylor InsureTech | Olly Venables |
| Chetu inc. | Rajat Khattar |
| Chetu inc. | Patrick Thompson |
| Chris-Leef General Agency, CMGA | Amy Adams |
| Chris-Leef General Agency, CMGA | Warren Minear |
| Chubb Global Markets | Dominique LARGERON |
| CJW & Associates, Inc. | Jay Voelpel |
| ClarionDoor, Inc. | Patrick McCall |
| ClarionDoor, Inc. | PJ McCall |
| ClarionDoor, Inc. | Jason Routson |
| Cochrane & Co. | Scott Montney |
| Commercial Insurance Group | Katherine Birtch |
| Commonwealth Underwriters | Nicholas Baldrige |
| Concorde General Agency, Inc. CMGA | Brad Hurajt |
| CoreLogic | Zahra Malko |
| CRC | Garrett Koehn |
| CRC Group | Dave Obenauer |
| CRC Group - New York | Vladimir Peraza |
| Crum & Forster | Eric Aznar |
| Davies Insurer Market Services | Robert Dewen |
| Decision Research Corp | Cecilia Polato |
| Decision Research Corp | Robert Whitton |
| Delta General Agency Corp. | William Fink |
| Delta General Agency Corp. | Jose Ortiz |
| Delta General Agency Corp. | Eric Winch |
| Dixie Specialty Ins., Inc. | Cassandra Phillips |
| Dixie Specialty Ins., Inc. | David Phillips |
| DMP BPO | Mark Depperschmidt |

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|---|----------------------|
| DMP BPO | Eric Douglas |
| Docventive, LLC | Hsi-Ming Lin |
| e2Value | Ken Shaw |
| ePayPolicy | Ruben Arce |
| Epic-Premier Ins. Solutions | Marvin Etheridge |
| Epic-Premier Insurance Solutions, Inc. | Tony Mathewson |
| Epoq Inc. | Grahame Cohen |
| Excess Line Assn. of N.Y. | Brian Persaud |
| Expert System | Luca Scagliarini |
| First Insurance Funding | David Abernathy |
| First Insurance Funding | Justin Berry |
| First Insurance Funding | Jon Wicks |
| Global Indemnity Group | Marybeth Finley |
| Global Indemnity Group | Michael Harding |
| Global Indemnity Group | Donna Seapoe |
| Global Indemnity Group | Shelisa Towles |
| Great American Risk Solutions | Brian DeSoto |
| Great American Risk Solutions | Crystal McQueen |
| Hallmark Financial Services, Inc. | Ana Daves |
| Hallmark Financial Services, Inc. | Tarek Timol |
| Hartford Steam Boiler Inspection & Ins. | Adam Care |
| Hartford Steam Boiler Inspection & Ins. | Eric Olson |
| HazardHub | Bob Frady |
| HazardHub | John Seigman |
| Hull & Company, Inc. | Susan DiTrapani |
| Hull & Company, Inc. | Therese Lay |
| Hull & Company, Inc. | Tammie Miller |
| IAT Insurance Group-Specialty | Justin Liek |
| I-Engineering, Inc | Chirag Choksi |
| I-Engineering, Inc | Chris Hiles |
| I-Engineering, Inc | Gaurav Mehra |
| I-Engineering, Inc. | Derek Dioguardi |
| I-Engineering, Inc. | Naval Kapoor |
| IFG Companies | Barry Curley |
| Infinity Software Development | Patrick Barton |
| Infinity Software Development | Steven Benitez |
| Infinity Software Development | Whitney Burleson |
| Infinity Software Development | Chapin Frazee |
| Innoviz | Rachel Robertson |
| Input 1 | Rene Bayani |

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|--|-----------------------|
| Input 1 | Chris Farfaras |
| Input 1 | Kevin Kelly |
| Input 1 | Terry Schwarting |
| InsCipher | Covey Ogden |
| InsCipher | Jason Russon |
| InsCipher | Daniel Steadman |
| Instanda | Rebecca Angell |
| Instanda | Rob Zuzula |
| Instec | Chris Mason |
| Instec | Tim Slevin |
| Insurance House - Corporate Office | Arvind Kaushal |
| Insurance House, Inc. | Jacqueline Schaendorf |
| insurEco System | Phil Duncan |
| insurEco System | Derek Lovrenich |
| IPFS Corporation | Baylie Babin |
| IPFS Corporation | Antero Cortes |
| IPFS Corporation | Chase Freeman |
| IPFS Corporation | Davie Holt |
| IPFS Corporation | William Peachey |
| IPFS Corporation | Andy Roderique |
| IPFS Corporation | Lauren Scott |
| IVANS | Jimmy Squires |
| IVANS Insurance Solutions | Terry Woodford |
| J. M. Wilson Corporation | Tammy Dodd |
| Jackson Sumner & Associates | Mimi Dobbins |
| Jackson Sumner & Associates | Brian Lambeth |
| Jimcor Agencies | James Morris |
| Jimcor Agency Inc. T/A Jimcor Agencies, CMGA | Marcia Grylls |
| Johnson & Johnson, Inc., CMGA | Lewis Addison |
| Johnson & Johnson, Inc., CMGA | Aleisha DeYoung |
| Johnson & Johnson, Inc., CMGA | Robert Marten |
| Johnson & Johnson, Inc., CMGA | Edie May |
| Johnson & Johnson, Inc., CMGA | Amy Perez |
| KeyMark, Inc. | Rita Goldenberg |
| KeyMark, Inc. | Brien Lay |
| KW Specialty Insurance Co | Lar Drolet |
| KW Specialty Insurance Co | Rose Larsen |
| Lane & Associates, Inc. | B. Scott Landry |
| Lightspeed Voice | Steve Mohr |
| Lloyd's | Marc Bloom |

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|---|--------------------------|
| Lloyd's | Lindsey Davies |
| Lloyd's | Sarah Thacker |
| Lloyd's America, Inc. | Patrick Hayes |
| Lloyd's Market Association | Chris Rees |
| Management Cybernetics, Inc. | Stephanie Gilbert |
| Management Cybernetics, Inc. | James F. Levey |
| Markel Corporate | Jason Barlow |
| Markel Corporate | Josh Bjorkman |
| Markel Corporate | Carla Owens |
| Markel Corporate | Tom Rosenberg |
| Markel Corporate | Brian Ryther |
| Markel Corporate | Bryan Sanders |
| Markel Corporate | Liann Snipes |
| MGA Resource | Jodi Engberg |
| MHI a division of Worldwide Facilities, LLC | Jamie Carpenter |
| MHI a division of Worldwide Facilities, LLC | Shannon Dahlke Applegate |
| MHI a division of Worldwide Facilities, LLC | Gilbert Hine |
| MHI a division of Worldwide Facilities, LLC | Sam Pless |
| Miller | Adam Brullo |
| Miller | Geoff Davies |
| Miller | Christian Kitchen |
| Morning Data Ltd. | Paul Buckle |
| Morning Data Ltd. | Kirstin Duffield |
| MS Amlin | Joseph Fisher |
| Nationwide Brokerage Solutions | Stephanie Bidgood |
| Nationwide E&S/Specialty | Rebecca Bailey |
| Nationwide E&S/Specialty | Crystal Dowd |
| Nationwide E&S/Specialty | Karin Eckrote |
| Nationwide E&S/Specialty | Christine Goodman |
| Nationwide E&S/Specialty | Ryan McNally |
| Nationwide E&S/Specialty | Marie Reed |
| Nautilus Insurance Group | Claire Freas |
| Nautilus Insurance Group | Michelle Krajewski |
| Nautilus Insurance Group | Chuck Scheiner |
| Nautilus Insurance Group | Leanne Schucker |
| Nautilus Insurance Group | Jason Wiley |
| Navigators | Chuck Clemens |
| NetRate Systems, Inc. | Leslie Curtis |
| NetRate Systems, Inc. | Lynn Edwards |
| NetRate Systems, Inc. | Tom Rahl |

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| New Empire Group, Ltd | Robert Mackoul |
| New Empire Group, Ltd. | Alberto Barros |
| New Empire Group, Ltd. | Deborah Mackoul |
| New Empire Group, Ltd. | Anedui Perez |
| Northland Insurance Companies | Emily Ostlund |
| Novarica | Chuck Gomez |
| OGA | Connie Ray |
| OGA | Greg Rubel |
| OneShield | John Dunn |
| OneShield | AJ Upton |
| Origin Specialty Underwriters Agency, LLC | Dan Djordjevic |
| Origin Specialty Underwriters Agency, LLC | Vladimir Jovicic |
| Origin Specialty Underwriters Agency, LLC | Predrag Rajacic |
| Outsource Insurance Professionals, Inc. | Alex Beatovic |
| Outsource Insurance Professionals, Inc. | Nemanja Jokic |
| Outsource Insurance Professionals, Inc. | Mladen Subasic |
| Owsy | Jesse Gonzales |
| Owsy | Cristian Joe |
| Owsy | Chris Quirk |
| Phelps Dunbar LLP | Michaela Kozar-King |
| Pre-Fill Services, LLC | David Huff |
| Pre-Fill Services, LLC | Laura-Louise Parker |
| Prime Insurance Company | JD Brown |
| Purple Ant | Pankaj Parashar |
| Relay Platform | Greg Boutin |
| Renaissance Systems, Inc. | David Burgeson |
| Renaissance Systems, Inc. | Trish Kapos |
| ReSource Pro | Patrick Armstrong |
| ReSource Pro | Erick Mancebo |
| RigNet | Kjell Anderson |
| Risk Management Solutions (RMS Inc.) | Bill Banks |
| Risk Management Solutions (RMS Inc.) | Mike Bebout |
| Risk Management Solutions (RMS Inc.) | James DeCicco |
| Risk Management Solutions (RMS Inc.) | Alex Lindfield |
| Risk Management Solutions (RMS Inc.) | Shaheen Razzaq |
| Risk Management Solutions (RMS Inc.) | Kym Rupp |
| Risk Management Solutions (RMS Inc.) | Daniel Speed |
| Risk Placement Services | Laura Allen |
| Risk Placement Services | Jerry Armendariz |
| Risk Placement Services | Ryan Collier |

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| Risk Placement Services | Heidi DeRosa |
| Risk Placement Services | Danette Fulton |
| Risk Placement Services | Joey Giangola |
| Risk Placement Services | Emily Hathcoat |
| Risk Placement Services | Blaine Hyde |
| Risk Placement Services | Asif Malik |
| Risk Placement Services | Mohammed Mostafa |
| Risk Placement Services | Chip Scrivener |
| Roush Insurance Services, Inc. | Melanie Derzhavets |
| Roush Insurance Services, Inc. | Cody White |
| RSG Underwriting Managers LLC | Lauri Klotz |
| RSG Underwriting Managers LLC | Zak Krauss |
| RSUI | Sri Ramalingam |
| RSUI | Michael Starr |
| RSUI | Anne Swiggum |
| RSUI | Patryk Wiech |
| RT Specialty | Gregory Blanford |
| RT Specialty | Rebecca Korndorffer |
| RT Specialty | Jefferey Lejfer |
| RT Specialty | Brian Mehle |
| RT Specialty | Robert Michalski |
| RT Specialty | Jessie Montney |
| RT Specialty | Kevin Phifer |
| RT Specialty | Mike Roy |
| RT Specialty | Ben Schwartz |
| Ryan Specialty Group | John Finucane |
| Safeguard Insurance Services | Michael Beattie |
| Sayata US Insurance Services | Valorie Owens |
| SFA, LLC | Richard Quagliaroli |
| Simply Easier Payments | Calvin Churchill |
| Simply Easier Payments | Greg VandeVisser |
| SLTX | Cheyenne Herrera |
| Specialty Insurance Managers, Inc. | Danny Journeay |
| Starstone | Kardiner Cadet |
| Straight Up Insurance Services, LLC | Dee Hjelm |
| Straight Up Insurance Services, LLC | Kristy Neal |
| Strategy Meets Action | Deb Smallwood |
| Surefyre Inc. | Alex Bautista |
| Surplus Lines Stamping Office Of Texas | Sholonda Stone |
| TAPCO | Barclay Williams |

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|------------------------------|------------------------|
| The Combined Group | Blake Stock |
| The McGowan Companies | Don Giordano |
| The McGowan Companies | Chris Longo |
| Tokio Marine Kiln Group Ltd. | Catherine Walker-Green |
| Tuscano Agency, Inc., CMGA | Zachary Frederick |
| Tuscano Agency, Inc., CMGA | Melissa Greenberg |
| U.S. Risk Insurance Group | Wayne Carter |
| U.S. Risk Insurance Group | Carole Hardy |
| UIG | Ricky Jenkins |
| USLI | Kelsie Bicking |
| USLI | Michelle Gross |
| USLI | Aaron Miller |
| USLI | Jim Rhoads |
| ValueMomentum, Inc. | Bob Ridinger |
| Vela Insurance Services | Kevin Brummel |
| Velocity Risk Underwriters | Karla Naujokat |
| Verisk Insurance Solutions | Stuart Browes |
| Verisk Insurance Solutions | Gregory Gaydos |
| Verisk Insurance Solutions | Barbara Ingraham |
| Verisk Insurance Solutions | Chris Kent |
| Verisk Insurance Solutions | Paul Latarche |
| Verisk Insurance Solutions | Scott Martin |
| Verisk Insurance Solutions | Tim Rayner |
| Verisk Insurance Solutions | Rob Stavrou |
| Vertafore | Neville Allen |
| Vertafore | Ryan Bosworth |
| Vertafore | Cameron Elisha |
| Vertafore | Becky Frost |
| Vertafore | Alex Green |
| Vertafore | Vijay Muniswamy |
| Vertafore | Kristi Newlin |
| Vertafore | Deb Ward |
| Vertafore | Chris Wills |
| Virtual MGA LLC | Matt Young |
| Virtual MGA, LLC | Shane Hustwayte |
| Virtual MGA, LLC | Preston Murphy |
| VRC Insurance Systems, Inc. | Jeromy Johnson |
| W.H. Greene & Assoc., Inc. | Terry Greene |
| W.N. Tuscano Agency, Inc. | Robin Tuscano |
| W.N. Tuscano Agency, Inc. | David Young |

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|--|----------------------|
| W.R. Berkley Corporation | Christopher Chaffee |
| Western Security Surplus Insurance Brokers, Inc. dba West Pro Insurance Services | Marc Stevens |
| Western Surplus Lines Agency, Inc. | Billy Lee |
| Western Surplus Lines Agency, Inc. | Kevin McDaniel |
| Western World Insurance Group | Jason Brooks |
| Western World Insurance Group | Peggy House |
| Western World Insurance Group | Caroline Rossi |
| Worldwide Facilities, LLC | Jordan Lew |
| Worldwide Facilities, LLC | Vikas Malhotra |
| Worldwide Facilities, LLC | Davis Moore |
| Worldwide Facilities, LLC | Lee Willson |
| Worldwide Facilities, LLC | Matthew Zhong |
| Xpress-pay | Steve Circio |
| XS Brokers Insurance Agency | Chris Sylvester |